



# B.BRAUN TRACK AND TRACE INITIATIVES AFRICAN GS1 HEALTHCARE CONFERENCE

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# Introduction

Name: Collins Agoro

Title: Project engineering manager ,  
**Serialization & Traceability**

Company: B. Braun Melsungen AG, Germany

Role: Traceability law implementation EU, Asia,  
Middle East & Africa

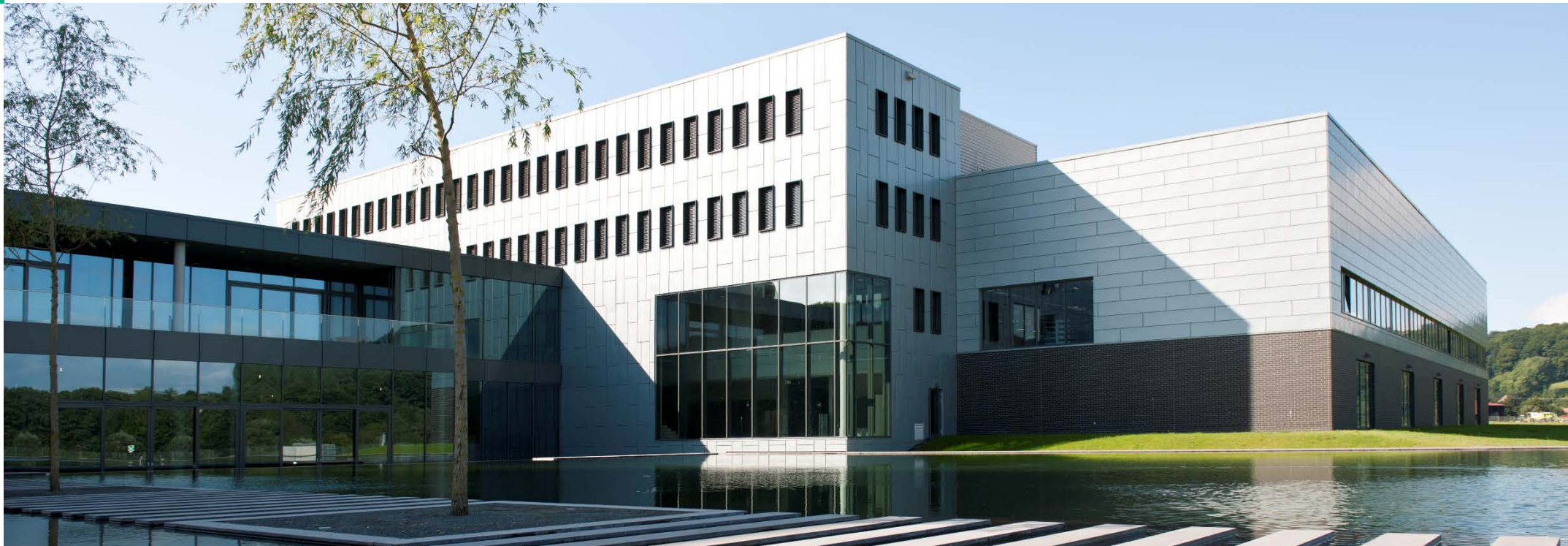


## AGENDA

1. Company Information
2. Motivation
3. Legal requirements
4. Case study (EU-FMD)
5. Conclusion

# COMPANY INFORMATION

## B. BRAUN MELSUNGEN AG



# We stand for these values.

## Innovation



We create innovations by exchanging knowledge with the users of our products and let this knowledge flow into the development process.

## Efficiency



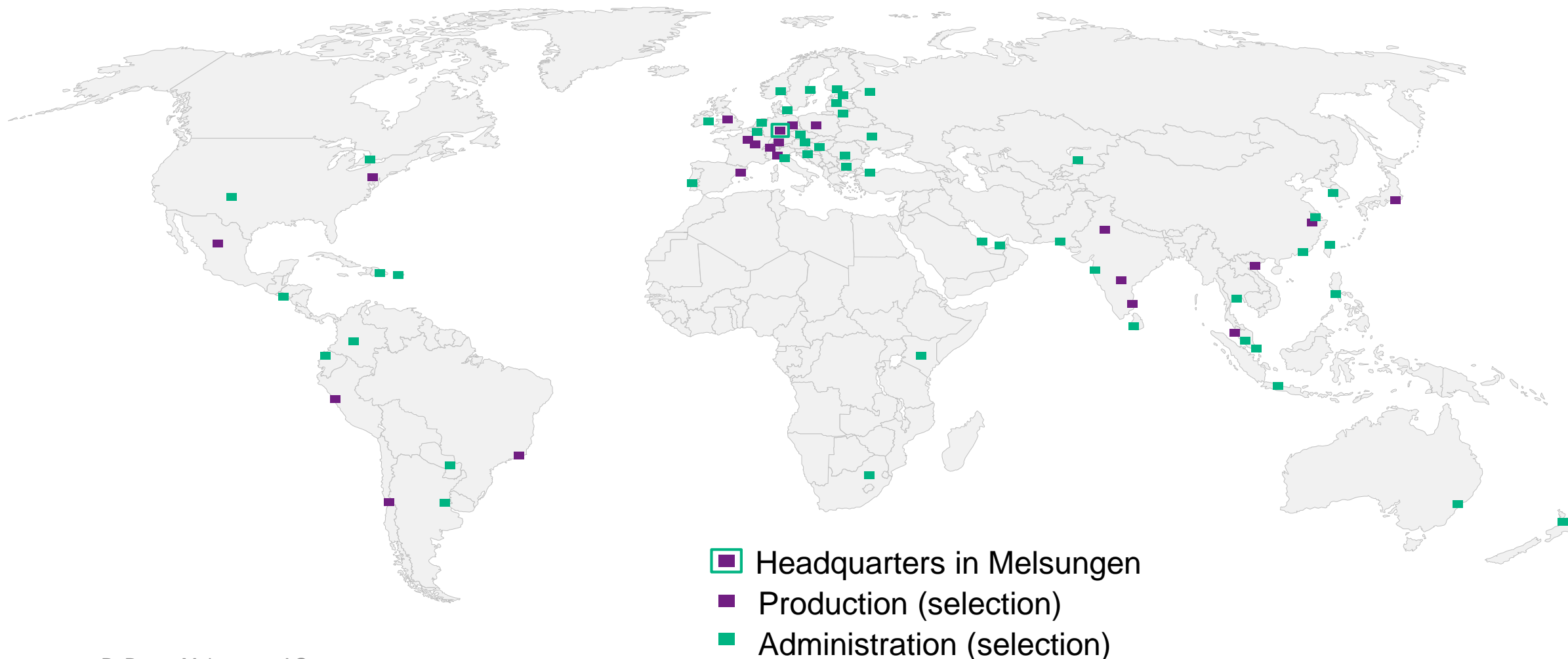
We use modern technologies and help hospitals with our innovative products and services to improve their process efficiency.

## Sustainability



We live sustainability through our commitment to people, the environment and different cultures – in each region in which we are operating.

# We have subsidiaries in 64 countries.





SALES

6,788.9  
€ MILLION



61,583  
EMPLOYEES



INVESTMENTS



969.2  
EUR million

## B. BRAUN AT A GLANCE



239

CORPORATE SOCIAL  
RESPONSIBILITY PROJECTS



64

COUNTRIES

RESEARCH AND DEVELOPMENT  
ACTIVITIES



352.0  
EUR million



# MOTIVATION

## WHY IS TRACK & TRACE NECESSARY?



One of these medicines is fake.....

Can **you** tell which?



**UNPREDICTABILITY**

# Are counterfeited drugs produced under GMP conditions?

→ **NO**



**RISK**

# Trading with counterfeited drugs: a profitable business



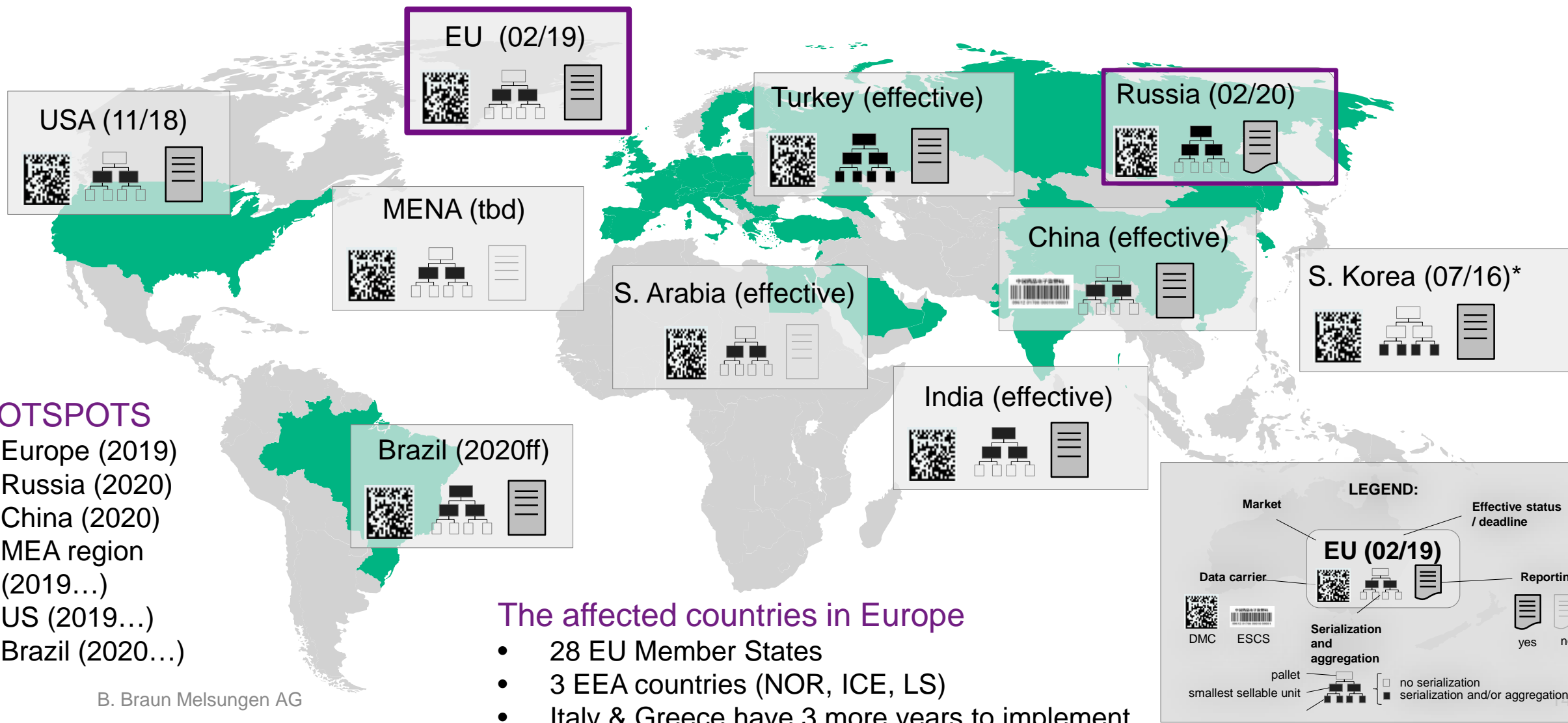
UNVERIFIABLE

# LEGAL REQUIREMENTS

## DEVELOPMENT OF TRACK & TRACE LEGISLATIONS



# Overview of main T&T legislations and deadlines affecting B. Braun



3 DIVISIONS

Hospital Care  
Homecare  
Dialysis

DEPARTMENTS

ALL

LINES

> 45

## T&T at B. Braun

PRODUCTION  
SITES

> 13

EU-COUNTRIES INVOLVED

ALL

ARTICLES  
AFFECTED IN  
EUROPE

Prescription / Black  
list

# CASE STUDY

## THE EUROPEAN FALSIFIED MEDICINES DIRECTIVE (EU 161/2016)

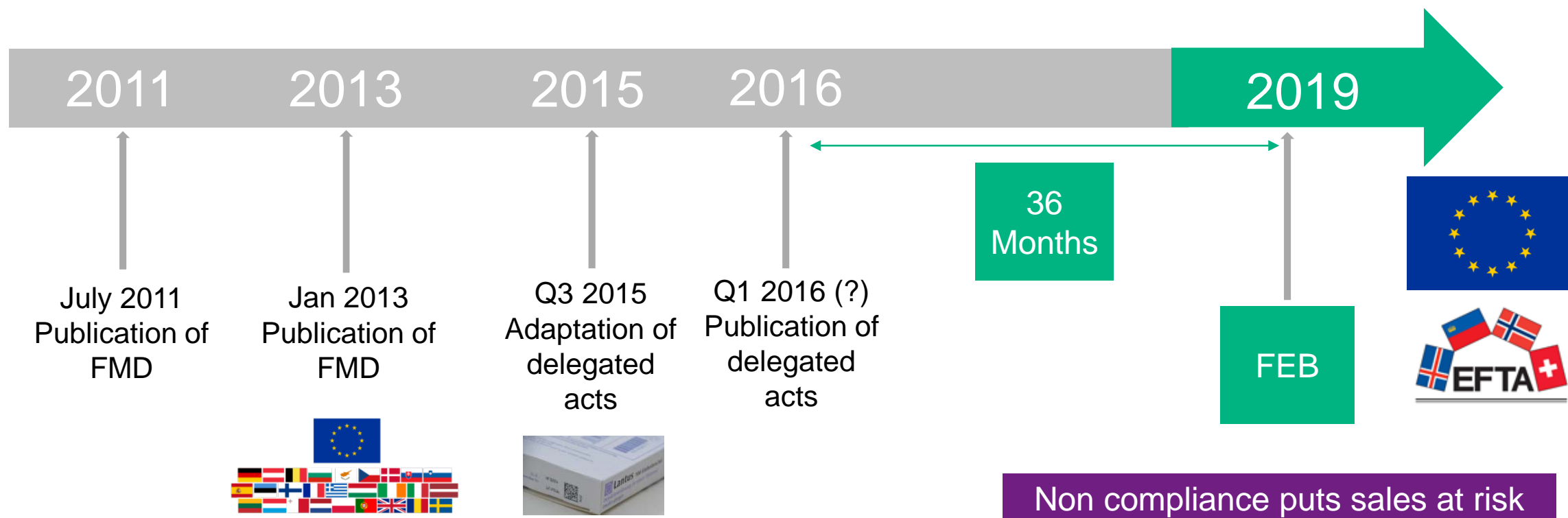




# Overview of EU-Falsified medicine directive



Protecting patients from falsified medicines in the legal supply chain – FMD 2011/62/EU



# T&T EU FMD – the „End-to-end“ verification system



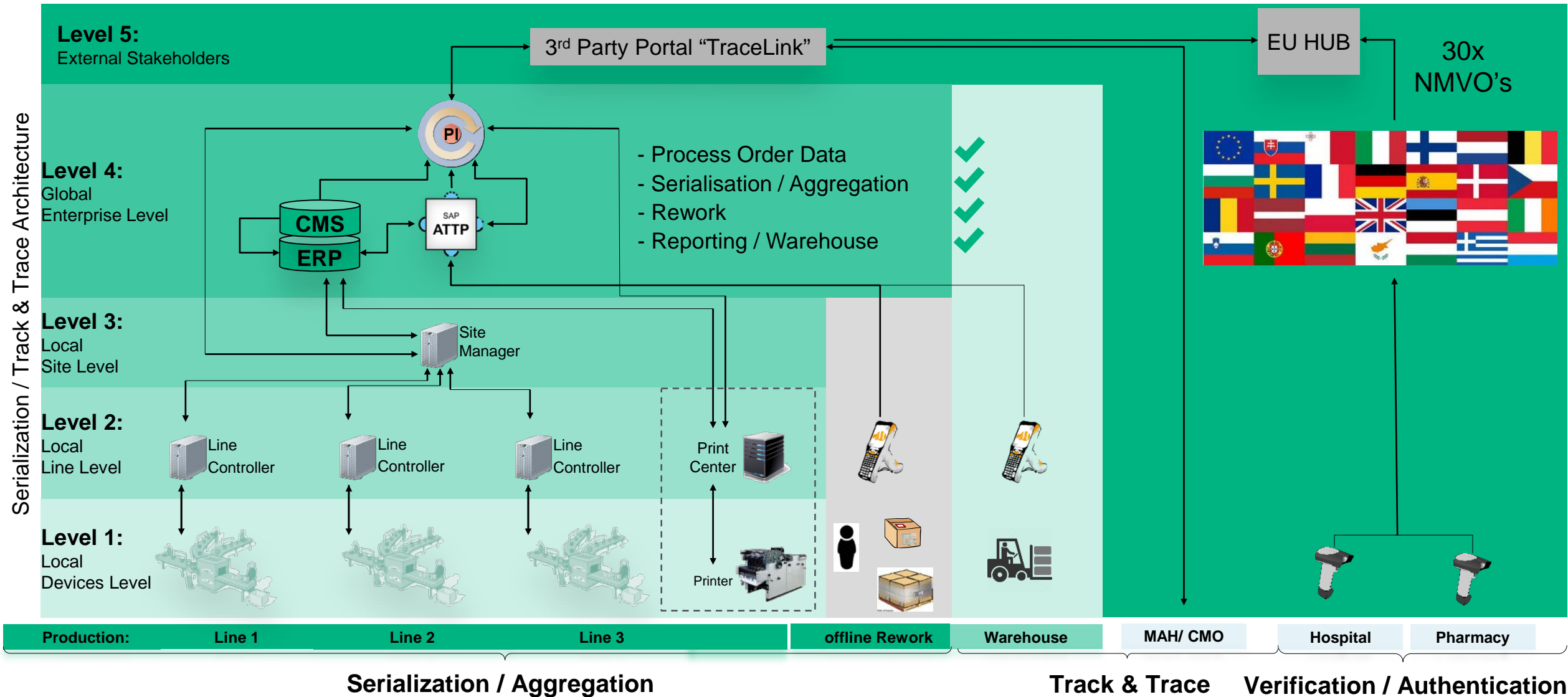
## SAFETY FEATURES

1. Serialization of packs with (UI) unique identifier
2. Anti-tampering device (ATD)

## REPORTING

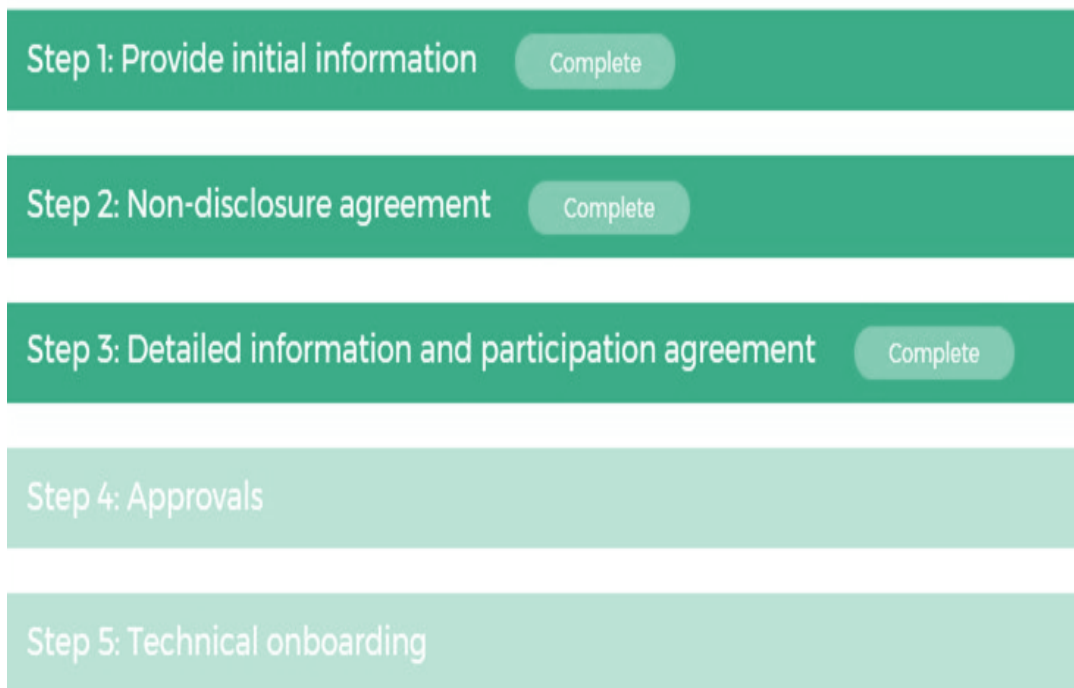
3. Upload and maintain status of (UI) in the EU HUB

# B. Braun T&T architectural strategy

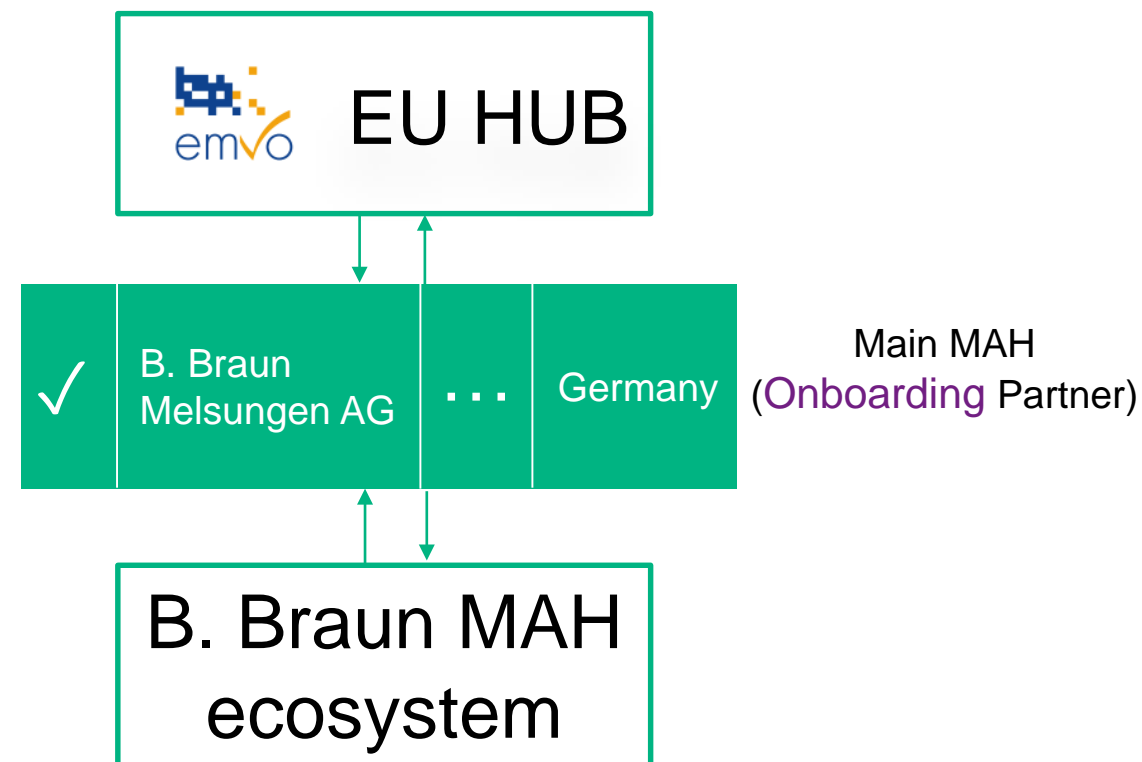


# EMVO: EU-HUB Onboarding

## Administrative onboarding



## Technical onboarding



# National medicine verification organisation

## Onboarding workflow

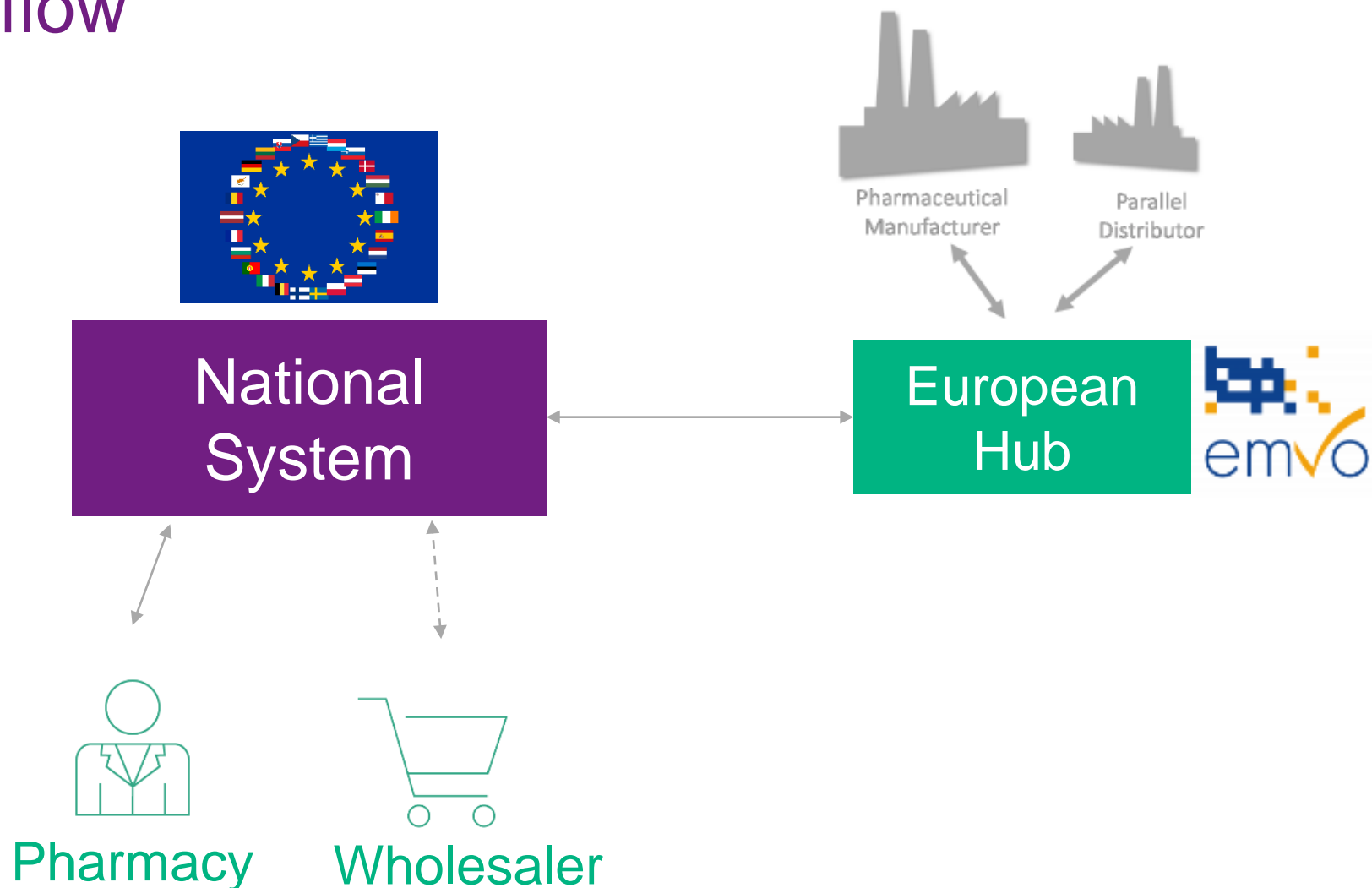
Contract Released

Legal Review

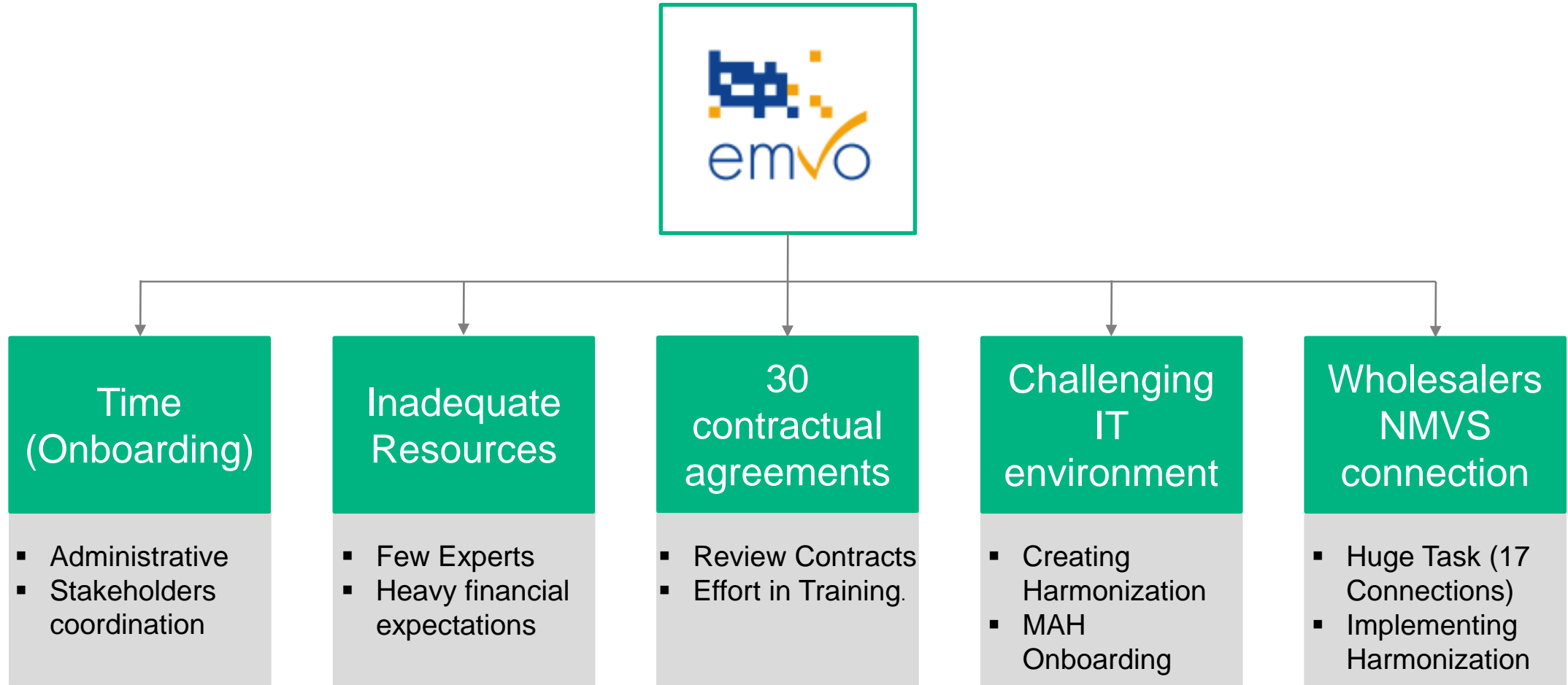
Contract Signed

One time Fee-Paid

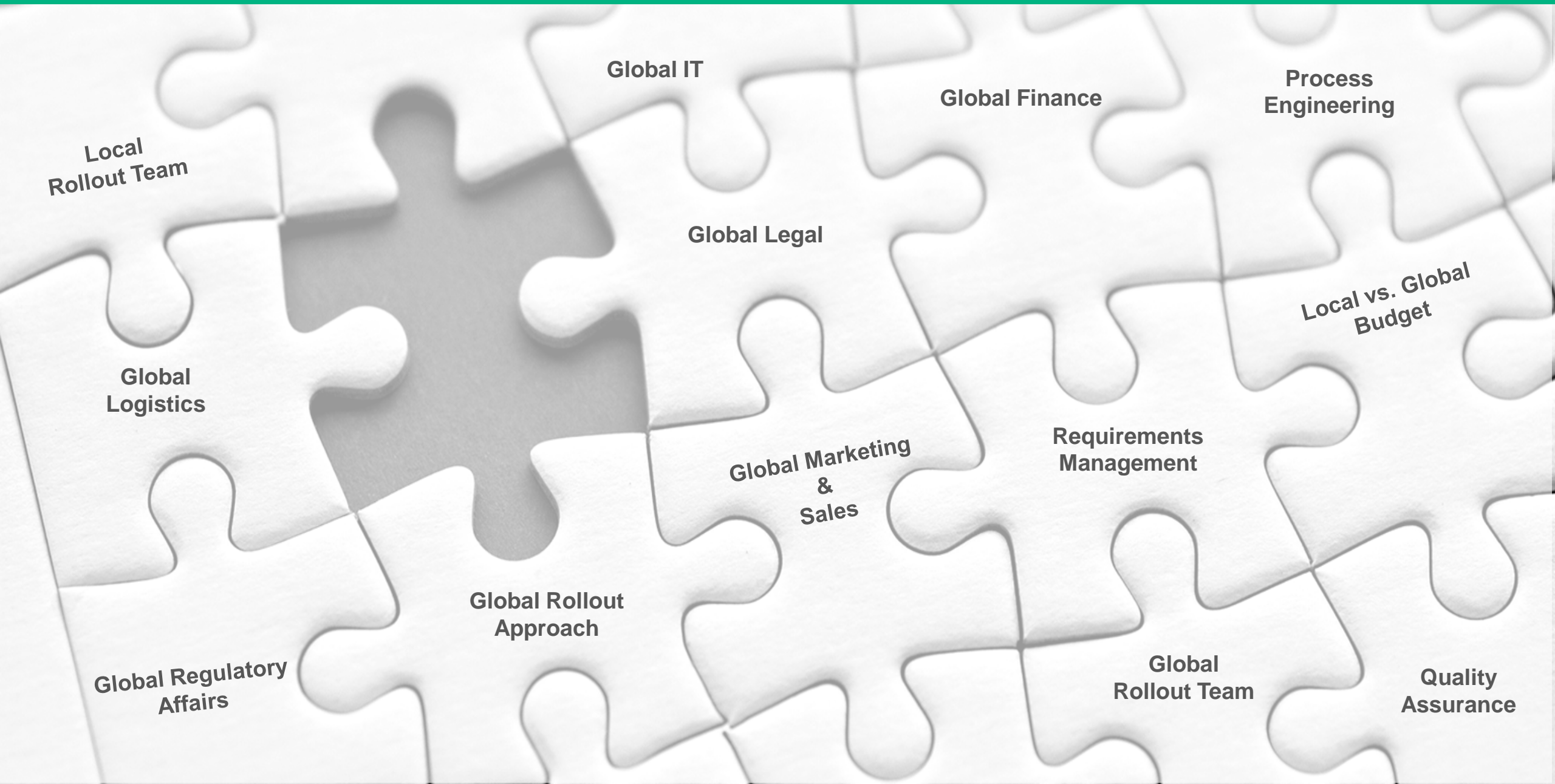
Technical Connection



# Challenges of EU-FMD implementation



# Conclusion-Interconnectivity is the key





THANKS FOR YOUR TIME  
BE ON TRACK!